

Your home is where our heart is



INTERO

A Berkshire Hathaway Affiliate  
496 First Street, Suite 200  
Los Altos, CA 94022

PRSR STD  
U.S. Postage  
PAID  
San Francisco, CA  
Permit No. 2001



DAVID TROYER Lic. #01234450

650.440.5076 | DAVID@DAVIDTROYER.COM

DAVIDTROYER.COM

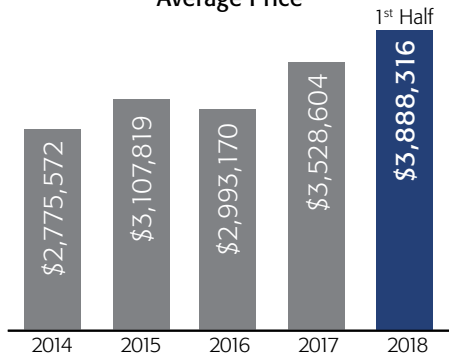


SPECIALIST IN PALO ALTO

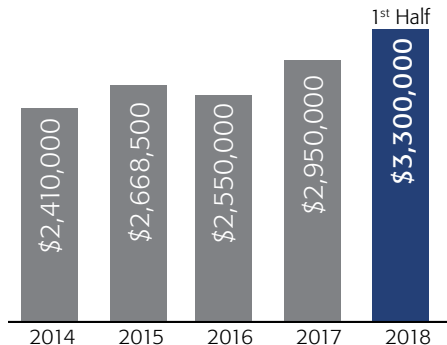
See reverse for 1<sup>st</sup> Half 2018 Review

# 2018 PALO ALTO SINGLE-FAMILY 1<sup>ST</sup> HALF REAL ESTATE REVIEW

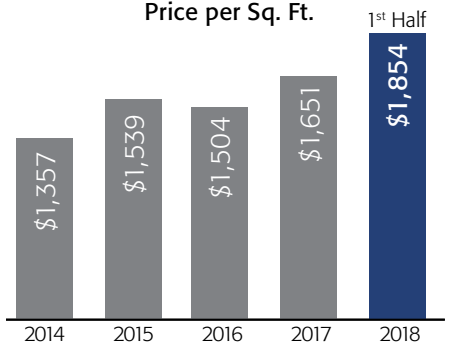
Average Price



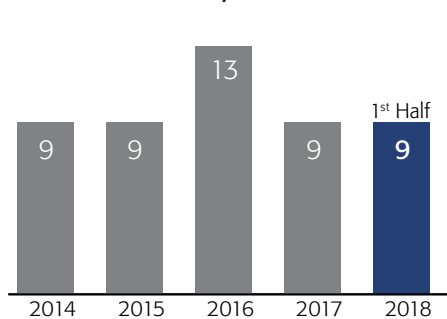
Median Price



Price per Sq. Ft.



Median Days on Market



## RECAP OF 1<sup>ST</sup> HALF 2018

- Record high prices, again
- Average price increased 10%
- Median price increased 12%
- 75% sold for more than list price
- Sales up 13% compared to 1<sup>st</sup> half 2017
- Price per square foot up 12%

## PRICES

The median price is at a record high at \$3.3 million and the average is approaching \$4 million. Over list price is normal with the average selling for 11% more than list.

4 homes sold for more than \$10 million; the most expensive sale was \$18 million (and it was listed at \$17 million!). 17 homes sold for more than \$6 million. No homes sold for less than \$1.5 million.

## NUMBER OF SALES

There were 25 more new listings in the first half compared to the first half last year and 23 more sales this year. Demand is stronger than ever.

**If you are interviewing Realtors,  
be sure David Troyer is on the list.**



**DAVID TROYER** Lic. #01234450

650.440.5076 | DAVID@DAVIDTROYER.COM | DAVIDTROYER.COM

Your home is where our heart is

