

2017 PALO ALTO CONDO/TOWNHOME REAL ESTATE REVIEW



Dear Palo Alto Homeowners:

I am pleased to present you with my Palo Alto Real Estate Review for Condo and Townhome Owners for 2017 – the most comprehensive and up-to-date report available. This information is designed to help you understand the market trends and property valuations in Palo Alto, a town in which I have specialized in selling homes for more than 20 years. The data included in this report is based on sales of condos and townhomes that were publicly marketed through the Multiple Listing Service (MLS) and does not include any that were sold off-market in private sales. If you are interested in the Palo Alto single-family home market, please request my separate 2017 report on this market.

On a personal note, I am honored to be the **#1 Team at Intero Real Estate**, out of 1,800+ agents and **#27 Team in the United States**, per *The Wall Street Journal*, 2017. I attribute my success to a passion for selling homes for 20 years, an in-depth knowledge of the communities I specialize in, and my incredible team who provide our clients with an unparalleled level of service in this industry.

Even in a strong market, one of the most important things you can do when buying or selling a home is to be represented by an agent with local experience. **Having represented more than 1,100 buyers and sellers in Silicon Valley**, I have the experience and knowledge that it takes to successfully sell your Palo Alto condo/townhome in 2018, or to find you the perfect home. Please contact me with any questions and for a free market analysis of your home. It would be my pleasure to represent you.

Sincerely,
David Troyer

